

2022 Top 25 Companies by Top of the Table Members
(as of July 1, 2022)

<u>RANK</u>	<u>COMPANY</u>	<u>MARKET</u>	<u>2022 MEMBERS</u>
1	New York Life	United States	153
2	Northwestern Mutual	United States	122
3	Massachusetts Mutual Life Ins Co	United States	82
4	Prudential Life Ins Co Ltd	Japan	73
5	LIC India	India	67
6	AIA Co., Ltd	Thailand	66
7	Mingya Insurance Brokers Ltd	China	60
8	AIA International Limited	Hong Kong, China	59
9	Seguros Monterrey New York Life SA de CV	Mexico	58
10	Prudential Financial	United States	53
11	Guardian Life Insurance Company of America	United States	52
12	Ameriprise Financial	United States	50
13	Ping An Life Insurance Co of China, Ltd	China	46
14	AIA-China	China	42
15	Taikang Life Insurance Company	China	40
16	Ameritas Life Insurance Co	United States	35
17	CITIC Prudential Life Insurance Co Ltd	China	34
18	Lincoln Financial Group	United States	33
18	Manulife Financial-Canada	Canada	33
20	Ohio National Financial Services	United States	32
20	Great Eastern Life – Singapore	Singapore	32
22	Sun Life Financial Distributors Inc	Canada	31
23	Sony Life Insurance Co	Japan	30
24	Manulife Financial Advisors Pte Ltd	Singapore	29
25	Manulife(International)Ltd-Hong Kong	Hong Kong, China	28
25	DaTong Insurance Sales & Services	China	28
25	Canada Life Assurance Company	Canada	28