



New Hampshire business leader to head global financial services association MDRT

CANDIA, NH – (September 5, 2023) – [MDRT](#) has appointed Gregory B. Gagne, ChFC, as its 98th President. Gagne will focus on elevating MDRT member experiences through enhanced resources, exemplary in-person events and leveraging the [MDRT Family of Brands](#) to meet the unique needs of the global MDRT community of financial advisors.

Gagne succeeds 22-year MDRT member Peggy Tsai, RFP, CCFP, who transitioned to Immediate Past President on September 1, 2023. Leveraging 24 years of MDRT membership experience, Gagne views his new role as an opportunity to encourage members' attendance to impactful in-person meetings and using online resources to discover new ways of networking. Gagne's goal is to ensure all work done by MDRT is positive, productive and purposeful — creating lasting memories for all members.

Under Gagne, MDRT remains committed to providing the best possible experiences at in-person events, including the MDRT Annual Meeting, MDRT Global Conference, MDRT EDGE and Top of the Table Annual Meeting. MDRT will continue to expand on-demand offerings through digital platforms.

“Wherever members are in their career paths, MDRT and our Family of Brands have options to increase success as well as recognize achievements,” Gagne said. “During my presidency, MDRT will continue to meet members where they are, with targeted communications directing them to the benefits and resources of greatest personal interest and potential impact. We want to help members at every step of their MDRT journeys.”

Gagne is a 24-year MDRT member with 19 Court of the Table and 15 Top of the Table qualifications. He is also an Excalibur Knight of the MDRT Foundation, a member of its Inner Circle Society and has served on its Board of Trustees. Gagne is the founder of Affinity Investment Group LLC, which provides wealth management and distribution planning services. His extensive MDRT volunteerism has included service as the 2020 Top of the Table Global Council Member and Advisory Board Chair, and the 2019 Program Development Division Global Council Member.

About MDRT

MDRT (The Million Dollar Round Table), the Premier Association of Financial Professionals®, is a global, independent association of the world's leading life insurance and financial services professionals from more than 700 companies in 80 nations and territories. MDRT members demonstrate exceptional



Gregory B. Gagne, ChFC, the 98th President of MDRT, will bolster in-person events, allowing MDRT members to hone their skills and create memorable experiences.



MDRT

The Premier Association
of Financial Professionals®

professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business. For more information, please visit mdrt.org.

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